

www.forceten.org PO Box 8425 Trenton, NJ 08650 Telephone (609) 426-4700 Fax (609) 600-9022 Email Forceten@gmail.com

To: Oil Heat Customer

We have received a request for automatic delivery. We are more than happy to accommodate you. Our computers track the outside temperature every day. Using this along with a proven formula a degree day system has been devised. Once we have two or three deliveries at your property we will be able to accurately track your oil use. Whenever the computer sees your tank getting low on oil it prints a delivery ticket for the next days delivery schedule. We then fill your tank back up and tell the computer how much oil you used (since we fill the tank - we know the exact gallons you used between degree days). You get charged whatever the price is on the day your delivery occurs (no more no less). We are very careful to keep on top of our degree day system. For the time being we are using this degree day system for all of our automatic delivery customers. The company is in the process of converting our auto customers to an electronic monitoring system from Scully. With this system installed on your oil tank we will be able to monitor your oil with our computer systems daily. In this way we will be able to know the exact amount of oil in your tank on any given day. Until this system is fully up and running we will continue to use the degree day system.

Due to the discount price we offer our customers we do require a <u>credit card</u> for all automatic deliveries. Our profit is just pennies above what we purchase for. Most of your payment to us goes to repurchase oil. We operate effectively do to the extremely large volumes of oil we deliver. Since we don't charge higher prices for our oil we do not offer credit to any of our customers and need a payment on any day that we deliver. By signing the enclosed credit card form you are authorizing us to charge the credit card AFTER any delivery made. We do not increase the cost of oil for automatic delivery oil customers. The oil price would be whatever you would have paid if you called for oil that day. We do keep your tank filled and it is the only way a degree day system works for us. To be placed on a delivery schedule - please <u>fill out and return</u> the enclosed form in the envelope provided. In the event you do not wish to use a credit card, you may still call us at any time for oil - but we will not automatically come out. In either case we hope you will use our oil company in the future.

In the event there are any questions, please feel free to contact us.

Automatic Delivery

Fill This Form Out And Send To:

• Force Ten Heating, PO Box 8425, Trenton, NJ 08650

You are authorizing Force Ten to charge oil deliveries using the credit card listed below. Written notice is needed to cancel auto delivery. Name Delivery Address: Billing Address: Phone Number E-Mail Visa Mastercard Discover Amex Account # Security Code on Back: Exp. Date Signature