

www.forceten.org PO Box 8425 Trenton, NJ 08650 Telephone (609) 426-4700 Fax (877) 732-1385 Email forceten@optonline.net

## To: Oil Heat Customer

We have received a request for our budget payment plan. We are more than happy to accommodate you. Budget payments are in place to help you even out the high cost of oil in the winter months. Force Ten always tries to bring you oil at reasonable prices but your cost for oil comes mostly in the winter months. This leaves you paying for your oil 5-6 months out of the year with no payments the other 5-6 months. When you do get oil in the winter time its not an even payment. Some weeks being a couple of hundred dollars and other weeks nothing!

Our budget program does away with this roller coaster ride. All budget payment plans start <u>April 15<sup>th</sup></u> with us. We look up current customers (or talk with new customers about oil usage) and get an accurate picture of your oil usage for the coming Year (April to April). We then can start your payments out in April based upon this estimate. So an average house that uses say \$3,000 of oil for the winter would have a monthly budget payment of \$250. What this means is you would start making payments in April for \$250 (in the above example-yours might be different) and by the time September rolls in you have already accumulated \$1500. Whenever you need a delivery on our automatic plan we subtract the oil bill from your existing account. You will keep on paying the \$250 per month throughout the entire winter with no change in payments. A set budget you can count on each month and all year round.

All budget customers are put on automatic delivery. Our computers track the outside temperature every day. Using this along with a proven formula a degree day system has been devised. We are able to accurately track your oil use and our computers know when your tank is low and you are in need of a delivery. We do not increase the cost of oil for automatic delivery customers The oil price would be whatever you would have paid if you called for oil that day. We do keep your tank filled and it is the only way a degree day system works for us. To be placed on the list for Aprils budget plan - please fill out and return the form below to the address listed. At the end of march we will send budget contracts out to everyone on the list. At that time if you agree with the contract and want to be put on the budget program you only have to sign it and send it in. We will then mail you a payment book and envelopes and start your budget and automatic delivery in our computers. In the event you do not wish to be put on a budget – just discard the contract and no plan will be put into effect. You may still call us at any time for oil - but we will not automatically come out and you will pay COD at the time of any delivery. In either case we hope you will use our oil company in the future.

In the event there are any questions, please feel free to contact us.

Budget Payment	Request .
<ul> <li>Fill This Form Out And Se</li> <li>Force Ten Heating</li> <li>PO Box 8425, Trenton, NJ 08650</li> </ul>	end To:
Name Address:	
Phone Number E-Mail	